

EDUCATIONAL ALLIANCE PARTICIPANT AGREEMENT

Grand Canyon University and San Juan College

This Agreement is entered into by and between Grand Canyon University (GCU), an Arizona nonprofit corporation, with its principal place of business located at 3300 W. Camelback Road, Phoenix, Arizona 85017 and San Juan College (Participant) with its principal place of business located at 4601 College Blvd, Farmington, NM 87402. This Agreement refers to GCU and Participant collectively as “the Parties.” This agreement shall replace or supersede all other agreements between the Parties.

NOW, THEREFORE, in consideration of the mutual promises and covenants herein expressed, the Parties do hereby agree as follows:

PURPOSE OF AGREEMENT. GCU is Arizona’s premier private Christian university, with nearly 350 academic programs (as of December 2024) across ten colleges and next-generation online learning platforms. Participant is a community college. GCU and Participant wish to enter into an agreement in which in return for the promises contained herein GCU shall offer a scholarship to Participant’s employees, faculty and graduates subject to the terms of this Agreement. The scholarship shall apply to online or evening campus bachelor’s, master’s or doctoral degree programs and single course/non-degree courses offered by GCU¹ (the “Programs”).

PERFORMANCE BY PARTICIPANT. Participant shall allow GCU to create and make available to Participant’s employees, faculty and graduates marketing materials which describe the Programs and provide Participant’s employees, faculty and graduates with all relevant information regarding each of the Programs. Participant shall also provide any additional services that may be listed in Exhibit A to this Agreement.

PERFORMANCE BY GCU. GCU shall provide the content, instruction and academic oversight of the above mentioned Programs. GCU shall also provide the services listed in Exhibit A to this Agreement.

TERMS OF AGREEMENT. This Agreement shall be effective when signed by all Parties and shall remain in effect until the termination of this Agreement by either party in accordance with the terms below. Either party may terminate this Agreement with sixty (60) days written notice. In the event this Agreement is terminated, any students enrolled in any of the Programs at the time of termination will be permitted to continue their studies and complete the Programs under the terms specified in this Agreement, provided such students maintain continuous enrollment with no breaks greater than fourteen (14) days unless an approved leave of absence has been granted by GCU. This Agreement contains the entire understanding of the parties and replaces all other agreements or understandings, written or verbal, which may be in effect between the parties relating to the subject matter herein.

USE OF PARTICIPANT’S MARKS AND LOGOS. Use of the Participant’s logos and trademarks is permitted upon advance request and is limited to approved assets provided by the Participant’s Marketing and Public Relations Department. To the extent Participant’s logos and/or trademarks have been approved by Participant. Participant hereby grants GCU the right and license to publish and/or use Participant’s logos or trademarks for all purposes connected with the promotion of the Programs and the provision of the services listed in Exhibit A to this Agreement, including without limitation, the use of Participant’s logos or trademarks for advertising relating to GCU for its seminars, symposiums, recruiting of students and participants, published materials relating to GCU, and all other purposes related to GCU and its mission. GCU’s right to utilize Participant’s logos and trademarks will survive the termination or expiration of this Agreement for a reasonable period of time until GCU is able to revise and update such materials. Notwithstanding the foregoing license, Participant shall retain all right, title and interest in and to Participant’s logos and trademarks.

PARTICIPANT SCHOLARSHIP. To claim the scholarship, Participant’s employees, faculty and graduates must complete a Memorandum of Understanding which will be provided as part of the GCU application process and submit that MOU with their application for approval by GCU in its sole and absolute discretion. The scholarship cannot be used in conjunction with any other scholarships, awards, promotions and/or other programs offered by GCU unless otherwise stated on the MOU. MOUs submitted after the application process will not be honored except in cases where Participant employees is/are active in a GCU program prior to the signing of this agreement. This scholarship shall be available as long as this Agreement is in place.

CONTINUOUS ENROLLMENT AND MINIMUM SCHOLASTIC ACHIEVEMENT. The scholarship will only be awarded to students who remain continuously enrolled in the Program and take the required courses necessary to complete the Program. Continuously enrolled is defined as no breaks greater than fourteen (14) days unless an approved leave of absence has been granted by GCU. Students who do not maintain continuous enrollment will no longer be eligible to receive the scholarship; they will not, however, be obligated to reimburse GCU for the completed courses where the scholarship has been awarded. Recipients must also maintain a minimum grade point average as outlined in the [University Policy Handbook](#).

ADDITIONAL SERVICES. GCU agrees to provide Participant workforce development support through its Grow From Within Menu of Services as listed in Exhibit B.

¹ Excludes the College of Nursing and Health Care Profession’s RN to Bachelor of Science in Nursing, Accelerated Bachelor of Science in Nursing programs, in addition to undergraduate courses in the MSN Bridge program.

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NOTICE: Any notice which may be given by a party under this Agreement shall be deemed to have been duly delivered if delivered by reputable carrier, hand delivered or electronic mail to the receiving party at the following address(es) or email address:

For: Grand Canyon University

Attn: Legal Department
3300 W. Camelback Road
Phoenix, AZ 85017
LegalDepartment@gcu.edu

For: San Juan College

Attention: Office for Learning
Address: 4601 College Blvd
City/State/Zip: Farmington, NM 87402
Email Address: officeforlearning@sanjuancollege.edu

IN WITNESS WHEREOF, the undersigned parties have caused this Agreement to be executed by themselves or by their duly authorized representatives as of the day and date first written above.

Participant organization is a 501(c)(3) or 501(c)(4)? Yes No

Agreement includes ONLY this location: Yes No

Agreement includes all locations within the organization: Yes No

Grand Canyon University

By: Raymond Kaselonis
Print Name: Raymond Kaselonis
Title: GCU Chief Administrative Officer and General Counsel
Date: 5/5/2025

San Juan College

By: Michael Ottinger
Print Name: Dr. Michael Ottinger
Title: Vice-President for Learning
Date: 5/4/2026

Digitally signed by Michael Ottinger
Date: 2026.05.04 10:43:54 -06'00'

EDUCATIONAL ALLIANCE PARTICIPANT AGREEMENT

Exhibit A

Performance and Services By GCU and San Juan College

GCU offers content, instruction and academic oversight of the Programs through the College of Arts and Media, Colangelo College of Business, College of Doctoral Studies, College of Education, College of Engineering and Technology, College of Humanities and Social Sciences, College of Natural Sciences, College of Nursing and Health Care Professions and College of Theology.

The Programs' courses will follow the applicable Programs of Study outlined in the current catalog, which can be viewed by visiting gcu.edu/academics/academic-policies.php, and clicking on Academic Catalog. As improvements are made to the Programs, the Program of Study courses may change; however, credit hour requirements will follow the specifications of the current catalog.

GCU REQUIREMENTS INCLUDE:

1. GCU shall grant eligible Participant employees, faculty and graduates a 10% off tuition scholarship and spouses and dependents a 5% off tuition scholarship for the current GCU tuition prices for the Programs (the "Participant Scholarship"). This Participant Scholarship shall be available as long as this Agreement is in place and the student meets the requirements of this Agreement. GCU reserves the right to change tuition pricing at any time and the Participant Scholarship will be applied only as an offset to tuition stated in GCU's University Policy Handbook. The Participant Scholarship cannot be used in conjunction with any other scholarships, awards, promotions and/or other programs offered by GCU unless otherwise indicated on the MOU.
2. Regarding any enrolled students from Participant organizations. For purposes of clarification, the Participant Scholarship will not apply to any courses already taken or in progress on the effective date of this Agreement and will apply only to future courses. Any student utilizing federal aid as of the effective date of this Agreement will have the Participant Scholarship applied at the beginning of the student's next payment period.
3. GCU shall provide marketing literature and informational sessions to Participant's employees, faculty and graduates at GCU's expense, to promote continuing education and support employees, faculty and graduates educational goals. GCU shall also include the Programs in its general marketing efforts and, at the request of Participant, shall conduct periodic marketing efforts specifically targeted at potential students for the Programs. GCU shall also conduct all necessary public relations activities designed to enhance and further the status and reputation of the Programs with Participant's prior consent, and which consent shall not be unreasonably withheld.
4. GCU shall provide a local University Development Counselor as a primary contact and Participant resource. It is the responsibility of the Participant employees, faculty and graduates to identify themselves in order to receive the Participant Scholarship available through this Agreement. Subject to the consent, Participant will assist GCU in confirming that the Participant employees, faculty and graduates is/are indeed associated with Participant.

PARTICIPANT REQUIREMENTS INCLUDE:

1. GCU may announce the formation of the alliance with GCU to Participant's employees, faculty and graduates. GCU and Participant will work together to communicate to Participant's employees, faculty and graduates the benefits and variety of programs offered by GCU.
2. Participant to allow access, within Participant guidelines, to present information regarding GCU programs to Participant employees, faculty and graduates via information meetings at least once a quarter.
3. Participant shall allow GCU to provide outreach to employees, faculty and graduates including, but not limited to, informational webinars, posting of flyers and other activities as appropriate, which must be consistent with Participant policies. Participant and GCU may issue joint press releases and other announcements with prior approval of both parties.

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Exhibit B

Grow From Within Menu of Services

Please select the services below that you and your organization would like to learn more about.

- Employer Services:** Join the GCU employer network *Career Connections*, which includes a digital job board for full-time and part-time positions, access to events and a variety of other resources and engagement opportunities.
- Online Cohorts:** This model is designed to ensure that your staff can potentially complete their program alongside their colleagues and peers.
- Scholarship Opportunities:** GCU tuition scholarships available for participant's employees and/or members.
- Professional Development:** Opportunities are led by experts in their respective fields and are designed to strengthen employee knowledge and motivation.
- Meet GCU:** Visit, tour and experience GCU's vibrant and growing campus at no cost.¹ While on campus, meet GCU leadership, college deans and university counselors. Leaders will have the opportunity to connect and learn with other industry influencers and develop ways to enhance options for your students and employees through participant benefits.
- Test Preparation:** Certification and licensure test preparation workshops available for those pursuing careers where state and national testing are required.
- GCU-Hosted Information Meetings:** a local university counselor can coordinate information meetings to walk through university admissions process, financial aid, payment options and direct you to a GCU representative who can complete complimentary transcript evaluations.

Additional Services for K-12 Education

- LIVE Lessons:** Virtual classroom presentations teaching GCU curriculum for 11th and 12th grade students.
- Dual Enrollment:** This is an affordable and efficient way for high school and homeschool students to get a head start on earning their college degree. With the ease of credit transferability, students are able to learn college-level academic skills on an accelerated college pathway that may reduce time to graduation.
- Meet GCU Administrator Events:** Visit, tour and experience GCU's vibrant and growing campus at no cost.¹ While on campus, meet GCU leadership, college deans and university counselors. Education leaders will have the opportunity to connect and learn with other industry influencers and develop ways to enhance education options for your students and employees through participant benefits.
- Test Preparation for Education:** State-specific test prep options vary by location and availability. Examples of sessions include:
 - NES/Praxis for reading, writing and math
 - NES Secondary for English, math or history at the high school level

Additional Services for Nursing and Health Care

- Meet GCU Health Care Events:** Visit, tour and experience GCU's vibrant and growing campus at no cost.¹ While on campus, meet GCU leadership, college deans and university counselors. Health care leaders will have the opportunity to connect and learn with other industry influencers and develop ways to enhance education options for your students and employees through participant benefits.
- Professional Development for Nursing and Health Care:** OnPulse with GCU is a professional development session designed to develop skill sets such as patient experience, quality care and internal team culture. Offered in-person or virtually, these complimentary sessions are designed for the health care industry. GCU offers both custom and open sessions to fit your needs.
- Test Preparation for Nursing and Health Care:** Complimentary workshops are led by experienced nurse educators and include testing experiences, direction on developing a data-driven personalized study plan and test outlines based on your specialty. Available options include NCLEX Test Prep and APRN Test Prep.

¹Restrictions for travel reimbursement may apply.